



Outreach
Programmes of
Industries
Department

Index

Sr. No	Event	Tenure	No. of events	Attendees	Page No.
1)	Industrial Growth Networking for Inclusive Transformation and Empowerment (IGNITE)	5 th October - 14 th December 2023	31	7021	2
2)	Government E Marketplace (GeM)	1 st April 2023 – 31 st March 2024	86	4600	34
3)	Export & ODOP	19 th September - 13 th October 2022	33	5107	57
4)	Ease of Doing Business (EODB)	6 th - 31 st January 2023	34	2683	87
5)	Cornell Maha-60	28 th November - 24 th January 2024	36	5044	110
6)	Chief Minister Employment Generation Programme (CMEGP)	1 st April 2023 - 31 st December 2023	1271	57195	114
Total			1,437	81,650	

Maharashtra District Awareness Campaign for: - Industrial Growth Networking for Inclusive Transformation and Empowerment (IGNITE).



Objective:

Maharashtra stands out as a powerhouse in industrial development, making a substantial contribution of 14% to the nation's GDP. Notably, it holds a significant 17% share in the country's total exports and boasts the highest Udyam Registrations, indicative of a thriving ecosystem that nurtures entrepreneurship and MSMEs.

In line with this commitment to bolster the growth of MSMEs, the Maharashtra Industries Department has strategically planned a District-Level Awareness Campaign. This comprehensive initiative spans across all the 36 districts and unfold over a one-day event between October 5th and November 9th, 2023. The primary objective of the initiative is to educate and inform MSMEs about the facilitation frameworks, policies, and schemes put forth by both state and central governments.

The workshops featured distinguished speakers from the Industries Department, key organizations such as CGTMSE, IDBI, SIDBI, FIEO, ONDC, MIDC, QCI, ONDC and Export Promotion Councils, alongside representatives from various government departments such as DGFT, India Post along with representatives from Industry associations and notable exporters/ entrepreneurs. These workshops are designed to promote networking, knowledge sharing, and collaborative problem-solving, creating a dynamic space for meaningful industry-connects among entrepreneurs, government officials and industry experts.

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Compilation of all outreach events

Through these workshops, we intend to create a platform for sharing best practices, addressing challenges and exploring opportunities for MSMEs in Maharashtra. The resulting booklet will encapsulate the event's highlights and best practices across the state's districts.



Type of events:

The vibrant IGNITE campaign involved a one-day event in each district. The event comprised of insightful presentations on various industry topics, followed by an interactive discussion session. There were also stakeholder presentations, panel discussions, Q&A sessions, and networking opportunities. Greater emphasis was laid on having fruitful panel discussions to ensure active contributions from the participants.

Participants:

Various stakeholders including industry representatives, exporters, potential investors, entrepreneurs, government officials, representatives of academically oriented educational institutions, representatives and members of Industry Associations and Chambers of Commerce, and media personnel were invited to partake in the event. The stakeholders were categorized strategically into specific domains such as Investment Promotion, Credit, Logistics and Exports, Digital e-commerce onboarding, and Packaging/Branding/Designing/Quality, to ensure their expertise could be leveraged effectively.

Directorate of Industries, Maharashtra.
Compilation of all outreach events



Outcome:

The outreach activity resulted in creating awareness about the spectrum of the Industry Department's initiatives, fostering meaningful dialogue, enhancing good governance, and establishing an industry-friendly ecosystem. It provided a platform for entrepreneurs within the areas of credit, logistics & export, digital e-commerce, training, packaging/ branding/ quality etc, thereby fostering economic development within the state.

Here are the key outcomes of the Maharashtra District Awareness Campaign Industrial Growth Networking for Inclusive Transformation and Empowerment (IGNITE):

- Awareness: The events successfully raised awareness among industry entrepreneurs and stakeholders about various initiatives of the Industries Department.
- Connect Platform: The workshops provided a platform for entrepreneurs to connect in areas such as credit, logistics & export, digital e-commerce, training, and packaging/branding.
- Dialogue and Coordination: The events fostered meaningful dialogues and coordination between the department and various stakeholders, aided by panel discussions and stakeholder presentations.
- Insight on Policies and Schemes: The campaign successfully disseminated information on existing and upcoming policies and schemes for industry promotion.
- Highlight Providing Information: The campaign highlighted various initiatives like Single Window System (MAITRI), Ease of Doing Business (EoDB), reducing 'Regulatory Compliance Burden', Industrial Policy, and Cluster Development Programme.
- Stakeholder Engagement: It successfully brought together various stakeholders in a structured manner, aiding insightful presentations and fruitful panel discussions.
- Greater Understanding: The workshops have resulted in a deeper understanding of Maharashtra's economic strengths, investment opportunities, and a business-friendly environment among potential investors and the general public.
- Network Expansion: The final networking session allowed participants to interact with each other more freely, enabling connections between industrial entrepreneurs, potential investors, government officials, and policy-makers.
- Driving Industrial Development: The campaign further ignited Maharashtra's ambitious target of reaching a \$1 trillion GDP, thereby boosting investment, innovation, and economic development within the state.
- Positive Feedback: The workshops received positive feedback from the participants regarding the information and knowledge they gained during the sessions.
- Future Scope: The participants' demand for more workshops demonstrated the success of the campaign and suggested a roadmap for future awareness-building campaigns.

October 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5 Wardha 250	6 Bhandara 200	7 Gondia 205
8	9 Nagpur 459	10 Gadchiroli 154	11 Chanrapur 154 Nandurbar 200	12 Dhule 239	13 Jalgaon 195	14 Ahmednagar 230
15	16 Nashik 301	17 Akola 228	18 Buldhana 250	19 Yavatmal 276	20 Amravati 249	21 Satara 212

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	Washim 229					
22	23 Solapur 207	24	25 Kolapur 217	26 Pune 410	27	28

November 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1 Mumbai Suburban 157	2 Mumbai 176	3	4 Palghar 170
5	6 Sindhudurg 182	7 Ratnagiri 247	8 Raigad 170	9 Thane 178	10	11
19	20	21	22	23	24 Beed 165	25

December 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
3	4	5 Parbhani 185	6	7 Jalna 190	8	9
10	11	12	13	14 Hingoli 195	15	16

District: Pune

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Expert presentations by organizations like SIDBI, IDBI Capital, EEPC, and FIEO offered in-depth knowledge on funding, exports, MAITRI, and ODOP, enriching the attendees' understanding of crucial business aspects.
- ▶ With 410 participants from varied fields like engineering, food processing, IT-ITES, academia, and industry associations, the event offered diverse insights and robust networking opportunities.



Pune district has two ODOP and three GI products. The ODOP and District export promotion cell are established at DIC which will be helpful to exporters.

Ms. Ashvini Kokate
Manager DIC Pune

District: Satara

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information is disseminated on funding, export, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, FIEO and other stakeholders.
- ▶ There were 212 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



Satara is doing well in the sectors like Engineering, food processing and agriculture and the value of exports will be double in next five years.

Shri. Umeshchandra Dandgawal
GM DIC Satara

District: Solapur

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information is disseminated on funding, export, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, FIEO and other stakeholders.
- ▶ There are 207 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



The prominent sectors of Solapur are Textile, chemicals, food processing and agriculture and exports are also growing in these sectors.

Shri. S.P Kolte
GM DIC Solapur

District: Kolhapur

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Kolhapur is set to unveil a state-of-the-art 32-hectare IT park at Shende Park, having secured all necessary government approvals. This upcoming hub promises transformative strides in technology and innovation.
- ▶ A varied assembly of 217 participants spanning engineering, food processing, IT-ITES, and academia enriched the event, reflecting its broad appeal and promoting collaborative synergy across diverse industries.



Kolhapur district is first in PMEGP scheme in all over Maharashtra and likewise we are trying our level best in other schemes of Industry Department.

Shri. Ajay Patil
GM DIC Kolhapur

District: Nashik

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Information was disseminated on ONDC digital platforms, FIEO, E tendering, AIMA Impex Poly Clinic, etc.
- ▶ Approximately 300 participants actively engaged in discussions covering various prospects, including logistics and tailored finance schemes from SIDBI and IDBI for the MSME sector.
- ▶ Participants explored opportunities in India Post and its Logistics.



Nashik District has luminous path towards the growth of MSMEs, with a key focus on inventive strategies for district development.

Shri. Sandeep Patil
General Manager, DIC Nashik

District: Ahmednagar

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The ONDC initiative redefines commerce, creating a robust platform that streamlines the exchange of goods and services revolutionizing trade networking in the digital landscape.
- ▶ The event saw enthusiastic participation from almost 235 individuals fuelled engaging discussions, delving deep into the diverse opportunities within the vibrant MSME sector, fostering insightful conversations for holistic growth and development.



The ODOP initiative has effectively showcases the district's undiscovered opportunities. Export Facilitation Cell will create new exporters within the district.

Shri. Atul Dawange
General Manager, DIC Ahmednagar

District: Jalgaon

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information was disseminated on FIEO, India Post, SIDBI, IDBI, ODOP & Exports, etc.
- ▶ Approximately 190 participants engaged enthusiastically in discussions covering diverse aspects of the MSME sector.
- ▶ The panel discussion, which showcased influential industry leaders, provided participants with invaluable insights and inspired them.



Jalgaon's well-planned strategy for MSME development recognizes that healthy competition is a catalyst for sustainable growth

Hon. Arpit Chauhan (IAS),
Probationary Collector

District: Dhule

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ IGNITE Event gave platform to young entrepreneurs and start-ups fostering MSME schemes.
- ▶ Participants explored opportunities in inclusive growth and empowerment.
- ▶ Around 239 participants actively participated in dialogues encompassing various prospects of MSMEs sector.



The key industry in Dhule is textiles, and the district envisions upcoming projects in the form of a Textile Cluster in Shirpur and a Garment Cluster in Sakri.

Shri. Upendra Sangle,
General Manager,
DIC Dhule

District: Nandurbar

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ IGNITE Event disseminated information on ONDC digital platforms, FIEO, E tendering, SIDBI, ODOP & Exports, IDBI, India Post schemes, EPCs guidance, etc.
- ▶ Around 250 participants engaged in event for getting insights on various schemes and initiative by Government.



The district has established itself as a prominent textile production center in Maharashtra, while simultaneously advancing the GI process for its significant production of chili powder.

Hon. Dhananjay Gogte (IAS)
Additional Collector, Nandurbar

District: Nagpur

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ 459 participants from with representations from Industrial Associations, FPCs and industrialists. Budding entrepreneurs also participated in the event.
- ▶ Hon'ble District Collector highlighted the importance of setting up a MAITRI cell to provide handholding support to entrepreneurs in the district.
- ▶ Information regarding export procedures was shared by DGFT and India Post officials.



Nagpur's ODOP product, engineering, is the cornerstone of growth, driving industries and empowering local communities.

Shri. S. S. Muddamwar,
General Manager, DIC

District: Wardha

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ DGFT Officials generated Four IECs during the event and provided it to the applicants.
- ▶ An assembly of over 250 budding and seasoned entrepreneurs, industry representatives, convened at the event to receive comprehensive education on various facets of business.
- ▶ Presentations were made by FIEO, India Post, SIDBI, IDBI, ODOP & Exports, etc. to share information about their offering.



Turmeric is a wonder spice with a wide range of benefits, from its medicinal properties to its culinary uses. By leveraging turmeric, Wardha can become a leader in the global turmeric market and promote the district's unique identity.

Shri. Kamallesh Jain,
General Manager, DIC
Wardha

District: Chandrapur

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The Hon'ble District Collector underscored the potential of harnessing Chandrapur's forest resources for the advancement of micro and small enterprises
- ▶ Over 295 participants, consisting of entrepreneurs, industry delegates and rural entrepreneurs, converged at the event to acquire in-depth knowledge spanning various aspects of entrepreneurship.



Rice in Chandrapur isn't just a staple; it's a tradition, a symbol of abundance, and the heart of our ODOP pride.

Shri. Swapnil R Rathod
General Manager, DIC

District: Bhandara

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Over 200 industry representative, entrepreneurs, and emerging business influencers convened at the event, where they were imparted knowledge in the realms of exports, logistics and marketing outreach.
- ▶ Two IECs were generated during the course of the event by DGFT Officials to showcase the ease of IEC creation.



MSMEs in Bhandara have the key to unlock untapped mineral treasures, scripting a narrative of local growth, innovation, and development.

Shri. Hemant Badar
General Manager, DIC

District: Gondia

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ At the event, concerns about rice export obstacles were discussed, including export bans. It was proposed that India should consider a similar Free Trade Agreement to enhance the rice industry, akin to Pakistan's agreements with Saudi Arabia and the UAE.
- ▶ 205 entrepreneurs, industry representatives, and emerging business leaders joined the event, gaining valuable insights on exports, financing, and marketing outreach.



In Gondia, bamboo isn't just a resource; it's our heritage and the livelihood of dedicated bamboo manufacturers, weaving a future of sustainable success.

Shri. Bhuneshwar Shiwankar
General Manager, DIC

District: Gadchiroli

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ An assembly of over 154 budding and seasoned entrepreneurs, industry representatives, convened at the event to receive comprehensive education on various facets of business.
- ▶ Presentations were made by India Post, SIDBI, IDBI Capital, ONDC etc. to share information about their offering.



"The exponential rise in rice exports from Gadchiroli reflects the region's growing influence in the global agricultural market, nourishing both local and global prosperity."

Shri. Swapnil Rathod,
General Manager, DIC

District: Amravati

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Information dissemination on various schemes, exports procedure, funding etc done by DGFT, APEDA, FIEO, SIDBI and IDBI Capital.
- ▶ 249 participants from various industries, association, self-help groups, schemes beneficiaries, students from colleges participated in the event.



Amravati District is passionately fostering its unique ODOP, adding a new dimension to the industrial landscape by celebrating and promoting a singular product of exceptional quality.

Shri. S. D Shelke
General Manager,
DIC Amravati

District: Yavatmal

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Information dissemination on various schemes, exports procedure, funding etc done by DGFT, APEDA, SIDBI and IDBI Capital.
- ▶ 276 participants from various industries, Industry association, self-help groups, schemes beneficiaries, students from colleges participated in the event.



Yavatmal is committed to ODOP, emphasizing a sustainable approach to manufacturing that highlights a signature product while fostering economic development.

Shri. Nilesh Nikam
General Manager, DIC
Yavatmal

District: Akola

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Information dissemination on various schemes, exports procedure, funding etc done by DGFT, APEDA, IIP, CFTRI, SIDBI and IDBI Capital.
- ▶ 228 participants from various industries, Industry association, self-help groups, schemes beneficiaries, budding entrepreneurs' students from colleges participated in the event.



Akola District is embracing ODOP as a catalyst for economic growth, with a dedicated focus on nurturing a specific product that encapsulates the essence of our region.

Shri S.D. Shelke,
Jt Director of
Industries,
Amravati

District: Buldhana

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Information dissemination on various schemes, exports procedure, funding etc done by DGFT, APEDA, India Post, SIDBI and IDBI Capital.
- ▶ 250 participants from various industries, Industry association, self-help groups, schemes beneficiaries, budding entrepreneurs' students from colleges participated in the event.



In alignment with the ODOP initiative, Buldhana District is channelling its potential to become a hub for a distinctive product that showcases local craftsmanship and innovation.

Shri S.D. Shelke,
Jt Director of
Industries,
Amravati

District: Washim

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ Information dissemination on various schemes, exports procedure, funding etc done by DGFT, APEDA, India Post, SIDBI and IDBI Capital.
- ▶ 229 participants from various industries, Industry association, self-help groups, schemes beneficiaries, budding entrepreneurs' students from colleges participated in the event.



Washim's ODOP journey is about preserving local heritage and empowering artisans, making it a model district for sustaining traditional craftsmanship.

Shri Sanjay Khambayat,
General Manager, DIC
Washim

District: Thane

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information is disseminated on funding, export, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, FIEO and other stakeholders.
- ▶ There are 178+ participants attended the event from different background like Engineering, Chemical, Pharmaceuticals, Textiles, food processing, IT-ITES, Academics, Industries Association etc.



Thane is doing well in sectors like Chemicals, Pharmaceuticals & Textiles, there is a need for 'generic framework for mapping global value chains' is pivotal to fortify against future shocks.

Smt. Seema Pawar
GM DIC Thane

District: Palghar

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information is disseminated on funding, export, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, FIEO and other stakeholders.
- ▶ There are 170 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



The prominent sectors of Palghar are Fisheries, Agro, chemicals, food processing and agriculture and exports are also growing in these sectors.

Shri. Digvijay Pol
Manager DIC Palghar

District: Raigad

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information is disseminated on funding, export, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, FIEO and other stakeholders.
- ▶ 204 participants from different sectors like Engineering, Chemicals, Pharmaceuticals, food processing, IT-ITES, Academics etc. attended the event.



MSMEs in Raigad, drive local development, reduce income inequality, and empower entrepreneurs, enriching our state's economic tapestry.

Shri. G Haralaya
GM DIC Raigad

District: Ratnagiri

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information was disseminated on funding, exports, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, FIEO and other stakeholders.
- ▶ There are 247 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



Ratnagiri district has two ODOP and 2 GI products. The ODOP and District export promotion cell are established at DIC which will be helpful to exporters.

Smt. Vidya Kulkarni
GM DIC Pune

District: Sindhudurg

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information was disseminated on funding, exports, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, NABARD, and other stakeholders.
- ▶ There are 182 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



With meticulous craftsmanship and a commitment to quality, Sindhudurg's cashew exports have witnessed an impressive ascent.

Mr. Prashant Patil
Manager DIC Sindhudurg

District: Mumbai

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information was disseminated on funding, exports, MAITRI and ODOP by SIDBI, IDBI Capital, EEPC, NABARD, and other stakeholders.
- ▶ There are 182 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



Mumbai's ODOP journey exemplifies the preservation of local heritage and the empowerment of artisans, establishing it as a role model district for sustaining and celebrating traditional craftsmanship.

Shri P.D. Rendalkar ,
Jt Director of Industries,
Mumbai

District: Mumbai Sub-urban

Moving towards an Inclusive Transformative and Empowering Growth

- ▶ The information was disseminated on funding, exports, MAITRI and ODOP by SIDBI, IDBI Capital, EEPCC, NABARD, and other stakeholders.
- ▶ There are 182 participants attended the event from different background like Engineering, food processing, IT-ITES, Academics, Industries Association etc.



Mumbai's ODOP journey is about preserving local heritage and empowering artisans, making it a model district for sustaining traditional craftsmanship.

Shri P.D. Rendalkar,
Jt Director of Industries,
Mumbai

District Campaign of Maharashtra - for GeM



Objective:

GeM helps streamline the procurement process of the Government Departments and also gives an immense opportunity to the businesses to generate revenue effectively by working with the government. The district level GeM awareness plan was aimed at creating awareness about the Government e-Marketplace (GeM) and informing stakeholders about the upcoming policies, schemes, and opportunities. The campaign also aimed to resolve queries and provide clarity about Direct and L1 Purchase, Primary/Secondary User transfer, Bunching of similar products, and more.

Type of Events:

The campaign consisted of 41 sessions across 36 districts and 5 major municipal corporations. Each district and municipal corporation were scheduled for a one-day event. Everyone in attendance had a chance to attend presentations about various GeM initiatives and participate in Q&A sessions where they interacted with the representatives of GeM.



Participants:

The attendees of these events were diverse. They included DIC officials (who were present in all sessions), and numerous representatives from various departments, along with other stakeholders. The participants of these events were provided an excellent opportunity to interact, raise queries, and receive official responses on the spot.

Outcome:

Out of 36 districts, 29 districts were successfully covered. The campaign had managed to educate and involve a significant number of attendees in the interactive events, with a total of 2,448 participants attending the sessions. The campaign has provided a platform for stakeholders to raise and find solutions to common issues encountered on the GeM portal. Awareness about state Government Resolution (GR) among attendees has been identified as an area of necessary improvement.

- The campaign created increased awareness and understanding of the Government e-Marketplace (GeM) among participants.
- 2348 participants attended the sessions, showing good levels of interest and engagement.
- The campaign led to greater clarity on key GeM processes like Primary/Secondary User transfer and Direct and L1 Purchase.
- The sessions helped in resolving queries and concerns relating to bunching of similar products, service quality, and specific bidding procedures.
- Feedback from sessions revealed areas for improvement such as raising awareness about state GRs adopting GeM and enhancing knowledge about services available on GeM.
- The campaign facilitated discussions related to strategies and techniques for achieving better results on the GeM portal.

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- The campaign identified the need for buyers to increase their understanding of the GeM portal, with only a general range of 6%-26% of participants having a pre-existing understanding of the portal.
- Increased interaction was noticed due to interventions from district collectors.
- The campaign helped identify the need for updated guidelines and strategies for conducting business on the GeM platform.
- The campaign supported the drive towards transparency, efficiency, and responsibility in the Department of Industries.



District: Nagpur



Venue: **DIC Office, Nagpur**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **107**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ State and Central Policy difference and how to use GeM in case of mis-alignment

District: Dhule



Venue: **DIC Office, Dhule**

GeM Trainer: **Nikhil Patil | Nilesh Choudhary**

Number of people attended: **254**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries

District: Mumbai Metropolitan Region



Venue: **DIC Office, Chembur**

GeM Trainer: **Nikhil Patil | Nilesh Choudhary**

Number of people attended: **16**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Queries regarding BoQ BIDs were raised
- ▶ Questions were raised regarding strict payment schedule on GeM and penalty for non-compliance

District: Pune



Venue: **DIC Office, Pune**

GeM Trainer: **Nikhil Patil | Nilesh Choudhary**

Number of people attended: **70**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about payment schedule and Incident management on GeM.
- ▶ Bunching of similar products, especially about stationaries

District: Aurangabad



Venue: **DIC Office, Aurangabad**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **78**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about Custom Bidding.
- ▶ Bunching of similar products, especially about stationaries.
- ▶ Query regarding Manpower Service bid raised

District: Mumbai City



Venue: **Asiatic Library, Mumbai**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **63**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about IT equipments

District: Beed



Venue: DIC Office, Beed

GeM Trainer: Shailesh Jadhav | Abhijit Srivastva

Number of people attended: 45

Is the DIC Official Present: Yes

Were the Participants interactive: Yes

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about Reverse Auction functionality on GeM
- ▶ Bunching of similar products, especially about stationaries

District: Raigad



Venue: **DC Office, Alibagh**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **134**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about PAC buying mode on GeM.
- ▶ Bunching of similar products, especially about stationaries, IT products and the feasibility of doing it through BoQ mode.

District: Amravati



Venue: DIC Office, Amravati

GeM Trainer: Shailesh Jadhav | Abhijit Srivastva

Number of people attended: 65

Is the DIC Official Present: Yes

Were the Participants interactive: Yes

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries.

District: Kolhapur



Venue: DC Office, Kolhapur

GeM Trainer: Nikhil Patil | Nilesh Choudhary

Number of people attended: 253

Is the DIC Official Present: Yes

Were the Participants interactive: Yes

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge
- ▶ Specific questions were asked about the differences between State and Central GFR limits regarding Direct and L1 purchases.
- ▶ Questions we raised regarding strict payment schedule on GeM and penalty for non-compliance

District: Satara



Venue: DIC Office, Satara

GeM Trainer: Nikhil Patil | Nilesh Choudhary

Number of people attended: 56

Is the DIC Official Present: Yes

Were the Participants interactive: Yes

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries.

District: Akola



Venue: DC Office, Akola

GeM Trainer: Shailesh Jadhav | Abhijit Srivastva

Number of people attended: 70

Is the DIC Official Present: Yes

Were the Participants interactive: Yes

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.

District: Washim



Venue: **DIC Office, Washim**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **35**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries and IT products.

District: Yavatmal



Venue: **DIC Office, Yavatmal**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **70**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Bunching of similar products, especially about stationaries.

District: Solapur



Venue: **DC Office, Buldhana**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **66**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries.
- ▶ Questions we raised regarding strict payment schedule on GeM and penalty for non-compliance.

District: Parbhani



Venue: **DIC Office, Parbhani**

GeM Trainer: **Nikhil Patil | Nilesh Choudhary**

Number of people attended: **87**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries.

District: Gondia



Venue: **DIC Office, Gondia**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **70**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries.

District: Jalgaon



Venue: **DIC Office, Jalgaon**

GeM Trainer: **Nikhil Patil | Nilesh Choudhary**

Number of people attended: **70**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Bunching of similar products, especially about stationaries.

District: Gadchiroli



Venue: **DIC Office, Gadchiroli**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **42**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ BoQ based bidding for procurement of equipments of district police force.
- ▶ Vehicle purchase through Direct method. Questions also asked regarding special purpose vehicle procurement.

District: Palghar



Venue: **DIC Office, Palghar**

GeM Trainer: **Shailesh Jadhav | Abhijit Srivastva**

Number of people attended: **70**

Is the DIC Official Present: **Yes**

Were the Participants interactive: **Yes**

Key Queries raised:

- ▶ Primary/Secondary User transfer and how to proceed when a person has additional charge.
- ▶ Specific questions were asked about Direct and L1 Purchase.
- ▶ Service quality issue raised during the session.

Export & ODOP



Objective:

The primary objective of the State is to double the exports from the state and support budding first time exporters. With one of the highest contributors to the national exports, Maharashtra aims to grow by leaps and bounds. ODOP initiative helps identify promising products from each district to help them make a mark in the commercial success of the State. There have been initiatives taken to help achieve this goal in a sustainable way.

Type of Event:

The events were workshops organized in various industrialized districts across the State of Maharashtra. Investors, Industrialists, Entrepreneurs, Government Officials, Industry Associations, Farmers, Architects, Lawyers, Chartered Accountants, and Consultants were invited to participate in these events.





District Level Highlights

- The Director of Industries, Government of Maharashtra in association with the Small Industries Development Bank of India (SIDBI) has organized District Export Conclave on Investment Promotion, Export Promotion, One District One Product (ODOP), and Ease of doing business (EODB) in all the districts of the State. The Hingoli district conclave was organized on 27th September 2022 by the District Industries Centre, Hingoli presided over by the Hon'ble District Collector, Hingoli, under the guidance of the Hon'ble Export Commissioner and Development Commissioner (Industries), Government of Maharashtra.
- Inauguration and Lamp Lighting was done by Hon'ble Shri. Jitendra Papalkar, District Collector, Hingoli. He discussed with the exporters about the key concern issues in exports and explained about importance and various aspects of Export & Investment promotion, One District One Product (ODOP). He has appealed to the exporters, farmer producer company's representatives, and the industrialist to participate and play an active role by using their business potential to promote the export of the district and to make Hingoli District an Export Hub.

September 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
17	18	19 Beed - 101	20 Nandurbar- 101 Ahmednag -58	21 Solapur- 128	22 Dhule-80 Nashik-170 Aurangaba d-225	23 Dhule-80 Nashik- 170 Auangaba d-225 Parbhani- 165 Jalna-140 Nagpur- 163
24 Nagpur- 163 Yavatma I-120	25	26 Bhandar a-100 Alibaug- 218 Palghar- 200	27 Palghar- 200 Washim- 122 Buldhana- 94 Hingoli-158 Latur-229	28 Latur-229 Sangli-87 Amravati- 160 Pune-280 Mumbai City-199 Osmanaba d-261	29 Amravati- 160 Pune-280 Mumbai City-199 Nanded- 238 Kolhapur- 136 Jalgaon- 170 Satara-120. Akola-108 Thane-246	30 Nanded- 238 Kolhapur- 136 Jalgaon- 170 Akola-108 Thane-246

October 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11 Gadchiroli- 63 Wardha- 200	12 Sindhudurg- 115 Mumbai Suburban- 152	13 Mumbai Suburban- 152	14

District: Hingoli



Suggestions and Issues discussed during the Conclave

- Around 60 industry owners attended the event and raised the issue of knowledge sharing about how to enter into the export business. The DIC authorities have assured that export related orientation workshops and sessions will be organized.
- The exporters and Industry Associations have also suggested that the events like export conclaves, export seminars, etc. should be organized regularly so that they can get good knowledge about export.

Hingoli District Export Promotion Strategy: Way Forward

- The below mentioned export infrastructure should be made available to boost the Exports
- Warehouse, and cold storage facilities for Agro-based and perishable products.
- R&D, Testing lab, and Packaging House facilities in the district.
- Availability of Multilane Road connectivity to upcoming Jalna dry port.
- Low-rate electricity for industries in the district.
- Organize training programs and awareness sessions for exports regularly for industrialists, business owners, and farmer producing companies.
- Availability of export related information in the Marathi language.

District: Jalgaon



Jalgaon District Export Promotion Strategy: Way Forward

- ▶ For Agriculture goods export warehouse / Cold Storage Facility Should be provided by govt. through scheme
- ▶ Freight Charge Subsidy should be provided by State Govt for more exports from the district
- ▶ Regular Training programs / Workshop/ trade fair for exporters in order to gain knowledge and increase exports
- ▶ Organizing stake holder consultation meetings for understanding critical interventions of Banana Products and PVC pipes



District: Ahmednagar



Ahmednagar District Export Promotion Strategy: Way Forward

- ▶ Identify list of verified sellers/ exporters for ODOP products from district for submitting to DPIIT for export promotion and facilitation.
- ▶ Preparation and monitoring implementation of district exports plans to promote exports.
- ▶ Setting up an ODOP Facilitation Centre in the district for – providing common facilities, study export markets and build market intelligence, testing facilities, quality guidance to relevant sellers/exporters, promotion of ODOP products and strengthen export potential. The facilitation center will increase access to common services like common processing facility, laboratories, storage, packaging, marketing and incubation services.
- ▶ Ensure training of entrepreneurs engaged in ODOP products on quality and safety standards, value addition, technology usage.
- ▶ Active engagement with Export Promotion Councils (EPCs), Regional DGFT and our missions abroad for stakeholder consultations, new market opportunities and to resolve any issues.

District: Akola



Akola District Export Promotion Strategy: Way Forward

- ▶ Food processing industries should also be promoted for exports through a cluster approach, and a focus should be placed on value-added products from pulses like besan, protein extracts, etc.
- ▶ The district's onion exports should be prioritised because the vegetable is abundant.
- ▶ To promote the export of services, an IT/ITES park should be established in the district.
- ▶ A Multi-Modal Logistic Park is proposed in the district which will create an ecosystem for logistics.
- ▶ The shipping line shall connect with the exporters so that the container availability issue gets sorted.
- ▶ Inland Container Depot (ICD) should be established in the district under the Multi Modal Logistic Park (MMLP) area. This will solve the problem of warehouse and cold storage.
- ▶ An awareness campaign should be launched to create awareness about exports, export procedures, and documentation.
- ▶ Akola MIDC infrastructure needs a lot of improvement. Roads and lighting quality are very poor in MIDC.
- ▶ Export credit facilities should be made available to SME and MSME firms at a competitive rate.
- ▶ A technology upgrade incentive should be given to old and new units to upgrade to the latest technology to improve production, productivity, quality, marketing infrastructure, and capabilities so that final products are marketed globally.
- ▶ Arranging regular district-level export awareness workshops.
- ▶ Timely information about export exhibitions should be given to the exporters.

District: Amravati



Amravati District Export Promotion Strategy: Way Forward

- ▶ Issues like palletization, fumigation, packing, and a central warehouse facility can be solved if an ICD with facilities for cold storage and warehouses is established in the Badnera area of Amravati district.
- ▶ Amravati's railway connectivity with major cities with ICDs and ports must be improved to ensure a smooth transition of goods from factory to port.
- ▶ All the oranges exported from Amravati district go to Bangladesh. It has been noticed that the government of Bangladesh has increased the import duty on oranges to INR 39 per kg. This makes the orange exports from India costly. This has a negative impact on the orange industry. In the current financial year, exports of oranges will be lower than in the previous FY. It is requested that the Maharashtra government raise the issue of the import duty on oranges with the government of Bangladesh and urge them to reduce the import duty to some extent.
- ▶ The Amravati district is not strategically located to increase exports; it takes nearly 20 days for a product to arrive at the Mumbai port. When compared to cities in nearby ports or western Maharashtra, the logistics cost from district to port is very high. This leads to a loss of export opportunities and the procurement of export orders. So, to gain access to export markets and reduce product costs, Amravati region exporters should be provided with logistics or transportation subsidies.

District: Amravati



Aurangabad District Export Promotion Strategy: Way Forward

- The below mentioned export infrastructure should be made available to boost the Exports of the district: -
 - Warehouses, Cold Storage facility for agro-based and perishable products.
 - R&D, Testing lab, and Packaging House facilities in the district.
 - Single Window System for ODOP and Export Promotion.
 - Mango processing machinery and infrastructure.
- Organizing Outreach Programs for Export Promotion.
- Development of ODOP and export potential product clusters.
- Availability of design center/ common facility Centre for Auto component industries.

District: Beed



Beed District Export Promotion Strategy: Way Forward

- The below mentioned export infrastructure should be made available to boost the Exports of the district,
 - Cold storage facility for Agro-based and perishable products.
 - Humidified warehouse for cotton.
 - R&D, Testing lab, and Packaging House facilities.
 - Single window export and ODOP facilitation facility.
 - Timely availability of containers for transportation of export goods.
- Discussion is in progress with the LDM & Bankers for opening the exchange counter, Letter of Credit, Bank Guarantee & Bank solvency Certificate facilities.

District: Bhandara



Bhandara District Export Promotion Strategy: Way Forward

- ▶ Regular Meetings of District Export Promotion Committee (DEPC) and Taskforce committee to be conducted.
- ▶ Stake holder consultation and outreach activities on regular basis to provide platform for aspiring exporters and export promotion from the district
- ▶ Revised District Export Action Plan has been prepared in consultation with relevant stakeholders.
- ▶ Promotion of ODOP cluster formation – Rice and Mineral Ores.
- ▶ Infrastructure facilities such as cold storage, warehouse, etc. need to be ensure in the district in order to promote exports.
- ▶ Training program should be arranged by DGFT, APEDA and, Spices Board of India.
- ▶ Use of social media and newspapers to promote ODOP products.

District: Buldhana



Buldhana District Export Promotion Strategy: Way Forward

- ▶ In the district, an EXIM bank branch or a bank with a SWIFT terminal and dealing in foreign exchange should be established.
- ▶ The district has emerged as a seed-producing hub. To promote seeds for planting, which is the ODOP of the district, a seed manufacturing cluster should be formed.
- ▶ Training for producing export quality Seed production should be increased to increase productivity and the quality of the seeds produced.
- ▶ Cotton-related products, such as cotton yarn and cotton bales, should be established in the district as ODOP for that testing lab.

District: Dhule



Dhule District Export Promotion Strategy: Way Forward

- ▶ National Accreditation Board for Testing and Calibration Laboratories (NABL) approved testing lab and facility provided with certifications through schemes like MSICDP/ Critical Infrastructure development scheme
- ▶ Organizing Training centers for understanding the scenario of electronic sector and gaining technical knowledge of products
- ▶ For basic infrastructure for Identified products, Dhule District has initiated the stake holder consultation for collection of Interventions and growth of ODOP products in the district



District: Nandurbar



Nandurbar District Export Promotion Strategy: Way Forward

- ▶ Awareness session for exporters for Easy and User-Friendly Processes for Export and Licensing Certification
- ▶ Local Customers for Clearance of Export Goods.
- ▶ Finding feasible solution on region Level to tackle Production Challenges
- ▶ Identifying critical interventions by stakeholder consultation and look after required support, infrastructure, and process to concerned authorities and keeping track of product growth from district
- ▶ Motivation for Spices/Chillily processing industries about after value of product and demand of chilly in International Market
- ▶ Motivation by outreach programs for Textile / Garment industries

District: Jalna



Jalna District Export Promotion Strategy: Way Forward

- The below mentioned export infrastructure should be made available to boost the Exports in the district:
 - Warehouse, and cold storage facilities for Agro-based and perishable products.
 - R&D, Testing lab, and Packaging House facilities.
 - Humidified warehouse for cotton.
- Availability of Single window export and ODOP facilitation facility.
- Promotion of ODOP and Export potential products cluster development.
- Availability of custom clearance, and foreign exchange facilities.

District: Latur



Latur District Export Promotion Strategy: Way Forward

- The cold storage and packaging house facility for Agro based and perishable products should be made available.
- The Export and ODOP Single window facility should be made available in the district.
- The availability of a Truck Terminus near the MIDC area and timely availability of containers for the transportation of export goods.
- The supply of good quality uninterrupted power supply in the district.
- The availability of a Functional Airport and a dedicated goods train transport facility for export in the district.

District: Mumbai City



Mumbai City Export Promotion Strategy: Way Forward

- ▶ Regular Meetings of District Export Promotion Committee (DEPC) and Taskforce committee to be conducted.
- ▶ Stake holder consultation and outreach activities on regular basis to provide platform for aspiring exporters and export promotion from the district
- ▶ Revised District Export Action Plan has been prepared in consultation with relevant stakeholders.
- ▶ With the assistance of EPCs, aspiring and current exporters will be trained on product quality standards.
- ▶ Training program should be arranged by DGFT, MPEDA, and GJEPC.
- ▶ Training on usage of modern technologies in coordination with concern EPCs.
- ▶ Airport should be made functional to timely transport of perishable and high value goods.
- ▶ Organizing seminars/ exhibitions/ haats for entrepreneurs.
- ▶ Training programs on export procedure in local languages in coordination with DGFT.
- ▶ Setting up ODOP Facilitation Cell and ODOP Facilitation Center in consultation with District Collector.

District: Mumbai Suburban



Mumbai Suburban District Export Promotion Strategy: Way Forward

- ▶ Regular Meetings of District Export Promotion Committee (DEPC) and Taskforce committee to be conducted.
- ▶ Stake holder consultation and outreach activities on regular basis to provide platform for aspiring exporters and export promotion from the district
- ▶ Revised District Export Action Plan has been prepared in consultation with relevant stakeholders.
- ▶ With the assistance of EPCs, aspiring and current exporters will be trained on product quality standards.
- ▶ Training program should be arranged by DGFT, MPEDA, and GJEPC.
- ▶ Training on usage of modern technologies in coordination with concern EPCs.
- ▶ Airport should be made functional to timely transport of perishable and high value goods.
- ▶ Organizing seminars/ exhibitions/ haats for entrepreneurs.
- ▶ Training programs on export procedure in local languages in coordination with DGFT.
- ▶ Setting up ODOP Facilitation Cell and ODOP Facilitation Center in consultation with District Collector.

District: Osmanabad



Osmanabad District Export Promotion Strategy: Way Forward

- Availability of Single window export and ODOP facilitation facility in the district.
- Timely availability of containers for export goods transport near production hubs.
- Supply of good quality uninterrupted power supply in the district.
- Availability of cold storage facility for Agro based and perishable products.
- Availability of Packaging House.
- Availability of dedicated train transport facility for export goods transport.

District: Palghar



Palghar District Export Promotion Strategy: Way Forward

- ▶ Publicity should be done through news and social media about the export potential of the district.
- ▶ Proper coordination with central agencies (DGFT, Customs, and others) and state government offices for timely resolution of grievances and other export related issues.
- ▶ Co-ordinating interactions and seminars with EPCs and entrepreneurs for promotion of exports.
- ▶ Promotion of ODOP cluster development for Dahanu Gholvad Chikoo and Marine products.
- ▶ Export conclave and other such kind of events are beneficial to manufacturers and exporters and should be held at least twice a year.
- ▶ Fish processing units and cold storage facilities should be established in top fishing ports in the district like Satpadi, Dahanu, Arnala, Vasai and Datiware.
- ▶ Grading packing and Waxing units should be established for Chikoo at Dahanu.

District: Palghar



Parbhani District Export Promotion Strategy: Way Forward

- ▶ Considering the Agro based economy of the district, the below mentioned export
- ▶ Infrastructure should be made available in the district,
- ▶ Warehouses. Cold Storage facility for Agro-based and perishable products.
- ▶ Humidified warehouse for Cotton.
- ▶ R&D, Testing lab, and Packaging House facilities.
- ▶ Availability of Local Customs clearance of Export goods.
- ▶ Availability of Forex Branch.
- ▶ Promotion of ODOP cluster development in the district.
- ▶ Good quality uninterrupted electricity should be made available in the district.
- ▶ Availability of a dedicated train transport facility for export in the district.

District: Raigad



Raigad-Alibaug District Export Promotion Strategy: Way Forward

- ▶ District Export Action plan approved by DEPC. As Marine product & Agro processing sector is prominent & potential sector identified in Raigad district. DEPC is to promote to MSME for export.



District: Kolhapur



Kolhapur District Export Promotion Strategy: Way Forward

- ▶ Information dissemination of online portal to all the entrepreneurs.
- ▶ Most of the exporters are facing for timely availability of containers for export from shipping lines.
- ▶ The requirement of cold storage facilities for agriculture related products at, Yevlan Kolhapur.
- ▶ Requirement of truck terminus near Panala, Kolhapur.
- ▶ Dedicated train corridor for movement of heavy engineering and sugar/jaggery goods from Kolhapur to JNPT.
- ▶ Testing Facilities for leather products, Kolhapur.
- ▶ Improvement of Internal roads & roads towards the MIDC Areas.

District: Satara



Satara District Export Promotion Strategy: Way Forward

- ▶ Regular training on basic documentation and procedures required for export for existing and upcoming exporters from the district.
- ▶ The district has a strong agriculture base. Major crops grown are turmeric, Ginger and Strawberry and the focus on agriculture exports must be focused on.
- ▶ To encourage the exporters from the district, yearly export awards should be organized.
- ▶ Awareness programs should be arranged with EPC, Industry Association and DIC mainly in Engineering and Agriculture products, every quarterly or monthly.
- ▶ International exhibitors provide major exposure for many manufacturers and companies must be encouraged for international exhibitions to meet the foreign delegation and understand the newer technologies and products which are present.

District: Sindhudurg



Sindhudurg District Export Promotion Strategy: Way Forward

- ▶ Guidance and awareness programme for export opportunities for Cashew and Mango Processing Unit.
- ▶ The district has a good production of cashews however, the lack of R&D in cashew apple utilization as most of the fruits get wasted.
- ▶ Requirement of common cold storage & warehouses for Devgad Alphonso Mango and Processed Cashew.
- ▶ Lack Of Government Testing facilities and certification labs for Mango, Cashews and Coir products.
- ▶ Improvement of small jetties for marine products.

District: Solapur



Solapur District Export Promotion Strategy: Way Forward

- ▶ Online portal for exports information
- ▶ Timely availability of containers for export
- ▶ Electricity quality and quantity to be improved at MIDC locations
- ▶ Cold Storage facilities near Sangola and Mangalwedha
- ▶ Need for Common Effluent Treatment Plants (CETPs) near Chicholi
- ▶ Requirement of Packaging house at Mahol
- ▶ Requirement of truck terminus near Karmala
- ▶ Testing facilities for agriculture products near Sangola
- ▶ Improvement of internal roads & roads towards the MIDC areas Akkalkot, Sangola

District: Thane



Thane District Export Promotion Strategy: Way Forward

- ▶ Organizing seminars and exhibitions for entrepreneurs in the future.
- ▶ Promotion of "One District, One Product" (ODOP) cluster development in the district.
- ▶ Coordination with central agencies, state government offices, and export promotion councils (EPCs) with entrepreneurs for timely resolving of grievance and other export related issues.
- ▶ Setting up DIC as a district export hub and working as an integrated central helpdesk.
- ▶ Institutions relevant to export promotion should be identified.
- ▶ For export issues, Thane district must have a grievance redressal system in place.
- ▶ Testing lab for millet should be established in Thane district.
- ▶ Exports should be done for various kinds of products.
- ▶ A great deal of public awareness about the export process is required.
- ▶ It is requested to the exporters that they guide people about exports in Hindi and other regional languages.

District: Nagpur



Nagpur District Export Promotion Strategy: Way Forward

- ▶ An upcoming rail route from Nagpur to Howrah to Dhaka will be used to export of oranges, cotton yarn and cotton fabrics.
- ▶ Export ecosystem development – An as-is study of the district's current export infrastructure to determine the need for infrastructure.
- ▶ With the assistance of EPCs, aspiring and current exporters will be trained on product quality standards.
- ▶ Improve the functionality of Air Cargo facilities in collaboration with the Airport Authority of India to increase perishable products exports.
- ▶ Training on export procedure for aspiring and current exporters.
- ▶ Analysis of current ICDs and Dry Ports functionality.
- ▶ New Market identification for ODOP and Export Potential Products.
- ▶ Use of social media and news platform for promotion and marketing of ODOP products.
- ▶ Development of ODOP and Export Potential Products Cluster.
- ▶ Establishment of ODOP Facilitation Cell and ODOP Facilitation Centre including facilities like testing and certification lab, training center, export helpdesk, infrastructure facility center, etc.

District: Nagpur



Wardha District Export Promotion Strategy: Way Forward

- ▶ Regular Meetings of District Export Promotion Committee (DEPC) and Taskforce committee to be conducted.
- ▶ Stake holder consultation and outreach activities on regular basis to provide platform for aspiring exporters and export promotion from the district
- ▶ Revised District Export Action Plan has been prepared in consultation with relevant stakeholders.
- ▶ An upcoming rail route from Nagpur to Howrah to Dhaka for export of oranges, cotton yarn and cotton fabrics.
- ▶ Export ecosystem development – An as-is study of the district's current export infrastructure to determine the need for infrastructure.
- ▶ With the assistance of EPCs, aspiring and current exporters will be trained on product quality standards.
- ▶ Infrastructure facilities like warehouse near Waigaon - Common Facility Centre under cluster development initiative.
- ▶ Training program should be arranged by DGFT, APEDA and, Spices Board of India.
- ▶ Ensure fully functional ICD Sindhi and Dry Port by next year.

District: Yavatmal



Yavatmal District Export Promotion Strategy: Way Forward

- ▶ For fair trade, garments should be labelled with the country of origin where the fabric and other materials were sourced.
- ▶ The railway network is not good in Yavatmal. As told by the honourable district collector of Yavatmal, Amol Yedge, a railway facility will soon be available in Yavatmal.
- ▶ Industrial clusters should be made for cotton which is ODOP product of the district.
- ▶ Textile and garment promotions should be conducted on a regular basis.
- ▶ A cell for export promotion should be established in the district to address issues and find solutions.
- ▶ The logistics cost from Yavatmal to the port is very high; a transportation subsidy should be provided to cover that cost.
- ▶ A GI application should be made for cotton, dolomite, and limestone which are ODOP product of the district.
- ▶ The emphasis should be on exporting value-added products such as garments and textiles rather than cotton bales, cotton yarn, and other yarn.
- ▶ Yavatmal District should be made a hub for textile and garment manufacturing.

Workshops on EODB initiatives



Objective:

EODB helps streamline the process between departments in the State to foster growth and development of the SGDP. The primary aim of these workshops is to raise awareness about the reforms implemented under the Business Reform Action Plan (BRAP) 2022 and to gather feedback from users. The feedback obtained is considered vital for scoring States and Union Territories (UTs) in the Ease of Doing Business (EoDB) rankings. The Directorate of Industries took these initiatives to improve the perceptions of investors in the State of Maharashtra and identify areas for improvement in the G2B processes and/or systems.

Type of Event:

The events were workshops organized in various industrialized districts across the State of Maharashtra. Investors, Industrialists, Entrepreneurs, Government Officials, Industry Associations, Architects, Lawyers, Chartered Accountants, and Consultants were invited to participate in these events.



Participants:

The diverse set of participants in the workshops included Investors/Industrialists/Entrepreneurs, members of Industry Associations, Architects, Lawyers, Chartered Accountants, and Consultants, Officials from District Industries Centres, and other departments under the Government of Maharashtra.

Total of 34 workshops were conducted across Maharashtra, from 06 January 2023 to 31 January 2023



Outcome:

The outreach activities led to comprehensive user feedback to help the State improve on the implemented reforms and suggest improved solutions in the future. Feedback obtained from these workshops are instrumental in enhancing the Ease of Doing Business in Maharashtra. The engagement also helped in building strong relationships between the government and the business community.

Based on the workshops, the following list summarizes the outcomes:

- **High Participation:** Each workshop had a substantial number of attendees. This adds considerable value as it indicates strong interest and commitment from participants in the EODB initiatives.
- **Strong User Acceptance:** Participants expressed positive feedback about the online payment system, dashboard-based application tracking, and certificate download. This indicates that these features were well received and are effectively serving user needs.
- **Continued Learning:** The workshops also assisted in raising awareness about the online portal 'MAITRI' and how to optimally utilize its offerings.
- **Informative Sessions:** The workshops were considered to be very informative and useful to the participants to understand more about doing business in Maharashtra. Explaining new developments like MAITRI represents a valuable resource for local businesses.

Directorate of Industries, Maharashtra.
Compilation of all outreach events

- Demand for More: Many feedback responses contained requests for more workshops, reflecting their beneficial nature to attendees. This is a clear indication of success and points toward a potential need for a higher frequency of such events.
- Helpful Guidance: During several workshops, attendees suggested that the guidance provided on the use of the MAITRI portal was very practical and appreciated.

Through these positive outcomes, the workshops have evidently played a significant role in enhancing interactions between the government and industry, promoting Ease of Doing Business initiatives, and cultivating a more user-friendly environment for businesses in Maharashtra.

January 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6 Jalgaon-94 Akola-75	7 Dhule-60 Amravati-78
8	9 Nandurbar-62 Yavatmal-65	10 Nashik-103 Washim-97	11 Ahmednagar-105 Buldhanapur-98	12 Nagpur-119 Aurangabad-76 Jalna-64	13	14
15	16 Bhandara-55 Parbhani-99	17 Gondia-46 Hingoli-55	18 Gadchiroli-55 Nanded-55	19 Chandrapur-36 Latur-131	20 Wardha-96 Osmanabad-97	21
21 Beed-39	22	23	24 Kolhapur-89 Sangli-62	25 Solapur-68	26	27 Satara-254
28 Pune-34 Sindhudurg-48	29	30 Ratnagiri-55	31 Raigad-71 Thane-71 Palghar-71			

District: Dhule

Workshop Title	Ease of Doing Business Workshop – Dhule Chapter
Date	07 January 2023, 11:00 am to 1:00 pm
Participant Count	60 hours
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online payment• Dashboard-based application• Certificate download
Inference	No improvement areas or adverse feedback received.



District: Kolhapur

Workshop Title	Ease of Doing Business Workshop – Kolhapur Chapter
Date	24 January 2023; 11:00 am – 1:00 pm
Participant Count	89
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking• Certificate download
Inference	No areas of improvement or adverse feedback received



District: Ahmednagar

Workshop Title	Ease of Doing Business Workshop – Ahmednagar Chapter
Date	11 January 2023; 11:00 am – 1:00 pm
Participant Count	105
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online payment• Dashboard Application• Certificate Download <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Improvement in website capacity of each department
Inference	Similar meetings to be conducted to address the grievances of the industry stakeholders and capacity building exercise to be conducted within departments.



District: Akola

Workshop Title	Ease of Doing Business Workshop – Akola Chapter
Date	06 January 2023, 11:00 am to 1:00 pm
Participant Count	75
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online payment• Dashboard-based application on tracking <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Conversion of land into NA should be made online• Demand for a single license covering all points related to industry <p>Increased speed of service delivery</p>
Inference	Similar meetings to be conducted to address the grievances of the industry stakeholders and Online system MAITRI is required to be improved in the above highlighted areas.



District: Amravati

Workshop Title	Ease of Doing Business Workshop – Amravati Chapter
Date	07 January 2023, 11:00 am to 1:00 pm
Participant Count	78
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online Payment• Dashboard – based application tracking• Certificate download <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Increase the speed of delivery• RF and ESI Scheme to be added to MAITRI portal <p>Improvement in healthcare industry related services</p>
Inference	Online system MAITRI is required to be improved in the above highlighted areas



District: Aurangabad

Workshop Title	Ease of Doing Business Workshop – Aurangabad Chapter
Date	14 January 2023, 11:00 am to 1:00 pm
Participant Count	76
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online Payment• Dashboard – based application tracking• Certificate download <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Department-wise flowchart required• Problem with obtaining land NOC
Inference	Online system MAITRI and grievance redressal mechanism is required to be improved in the above highlighted areas



District: Beed

Workshop Title	Ease of Doing Business Workshop – Beed Chapter
Date	21 January 2023, 11:00 am to 1:00 pm
Participant Count	39



District: Dhule

Workshop Title	Ease of Doing Business Workshop – Dhule Chapter
Date	07 January 2023, 11:00 am to 1:00 pm
Participant Count	60 hours
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online payment• Dashboard-based application• Certificate download Areas of concern/ improvement are: NA
Inference	No improvement areas or adverse feedback received.



District: Gadchiroli

Workshop Title	Ease of Doing Business Workshop – Jalgaon Chapter
Date	31 January 2023; 11:00 am – 1:00 pm
Participant Count	55
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking• Certificate download
Inference	No adverse feedback received



District: Jalgaon

Workshop Title	Ease of Doing Business Workshop – Jalgaon Chapter
Date	6 January 2023; 11:00 am – 1:00 pm
Participant Count	94
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking• Certificate download
Inference	A demo page could be a useful addition to the MAITRI portal



District: Latur

Workshop Title	Ease of Doing Business Workshop – Latur Chapter
Date	19 January 2023, 11:00 am to 1:00 pm
Participant Count	131



District: Nashik

Workshop Title	Ease of Doing Business Workshop – Chandrapur Chapter
Date	10 January 2023, 11:00 am to 1:00 pm
Participant Count	103
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking• Certificate download <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Login time needs to be increased• Information needs to be made available in Marathi language
Inference	Increase of login time and availability of information in Marathi language on the portal can be explored.



District: Osmanabad

Workshop Title	Ease of Doing Business Workshop – Osmanabad Chapter
Date	20 January 2023, 11:00 am to 1:00 pm
Participant Count	97
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking• Certificate download <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Need a short video on using MAITRI portal• The portal is not known
Inference	A demo tutorial video can be added to the portal. More awareness workshops about MAITRI can be conducted.



District: Parbhani

Workshop Title	Ease of Doing Business Workshop – Chandrapur Chapter
Date	16 January 2023, 11:00 am to 1:00 pm
Participant Count	99
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking Certificate download
Inference	No adverse feedback received



District: Raigad

Workshop Title	Ease of Doing Business Workshop – Raigad Chapter
Date	31 January 2023; 11:00 am – 1:00 pm
Participant Count	55
Analysis	<p>Areas in which the users gave positive feedback are:</p> <ul style="list-style-type: none">• Online Payment• Dashboard-based application tracking• Certificate download <p>Areas of concern/ improvement are:</p> <ul style="list-style-type: none">• Include more details for export-oriented product from Agri, Dairy & Fishery Industries• Minimize the NOC process for Explosive License• Please show flow chart to check status by going to the location of old submitted application• Needs dashboard for all information for new individual company• Need information to get ISI mark for safety shoes• Increase subsidy for automobile industry
Inference	Information sought should be listed on MAITRI



District: Satara

Workshop Title	Ease of Doing Business Workshop – Satara Chapter
Date	27 January 2023, 11:00 am to 1:00 pm
Participant Count	254
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online availability of service• Online payment• Online Tracking• Certificate download
Inference	No adverse comments received



District: Solapur

Workshop Title	Ease of Doing Business Workshop – Solapur Chapter
Date	25 January 2023; 11:00 am – 1:00 pm
Participant Count	68
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online availability of service• Online payment• Online Tracking• Certificate download Areas of concern/ improvement are: <ul style="list-style-type: none">• NA
Inference	No improvement areas or adverse feedback provided



District: Thane

Workshop Title	Ease of Doing Business Workshop – Thane Chapter
Date	31 January 2023; 11:00 am – 1:00 pm
Participant Count	71
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Informative workshop• Demand for more workshops Areas of concern/ improvement are: <ul style="list-style-type: none">• Need for incentives for MSMEs
Inference	More workshops for industry awareness should be conducted



District: Wardha

Workshop Title	Ease of Doing Business Workshop – Wardha Chapter
Date	20 January 2023, 11:00 am to 1:00 pm
Participant Count	96
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online availability of service• Online payment• Online Tracking• Certificate download Areas of concern/ improvement are: NA
Inference	No adverse feedback was received



District: Yavatmal

Workshop Title	Ease of Doing Business Workshop – Yavatmal Chapter
Date	09 January 2023
Participant Count	65
Analysis	Areas in which the users gave positive feedback are: <ul style="list-style-type: none">• Online availability of service• Online payment• Online Tracking• Certificate download Areas of concern/ improvement are: NA
Inference	No area of improvement or adverse feedback received



Maha60 District Outreach Programme



Objective:

Maha-60 programme helps upgrade the digital skills of the entrepreneurs to help them achieve their goals in this competitive and technologically advanced world. The District Outreach Program was designed with the primary objective to enhance awareness about the Maha-60 program and nurture Entrepreneurship Development. The aim was to foster a positive entrepreneurial ecosystem in various districts of Maharashtra. The program was intended to benefit 75 to 150 participants per district, encompassing both existing and prospective entrepreneurs. By offering education, mentoring, and skill development opportunities, the program sought to galvanize the next generation of entrepreneurs.

Type of Event:

The event brought together beneficiaries such as college students, new and local entrepreneurs, as well as youth from the district. It also included mentors like Industries Department officials, SIDBI officials, officials from IDBI Bank, successful Maha-60 trainees, and experts in entrepreneurship. Recognized dignitaries like Ministers, Members of Parliament and Legislature, District Magistrates, and Chief Executive Officers were also invited. The event encompassed presentations about the Maha-60 program, discussions on various schemes of the Industry Departments, information on the Venture Capital Fund by IDBI officials, insights from SIDBI, as well as mentoring sessions and success stories from local entrepreneurs.

Participants:

The participants included a mix of Students, Entrepreneurs, Consultants, as well as Officials from District Industries Centres and other departments under the Government of Maharashtra.



Outcomes:

- **Enhanced Awareness:** The program successfully boosted awareness about the Maha-60 program and the importance of entrepreneurship development among the participants.
- **Encouraged Participation:** A total of 34 workshops conducted across Maharashtra from 28 November 2023 to 25 January 2023 saw active involvement from both existing and potential entrepreneurs, indicating the success of the outreach program.
- **Knowledge Sharing:** The program created an opportunity for participants to gain insights from various presentations and mentoring sessions. This educated them about the different schemes of the Industry Departments, Venture Capital Fund, and more.
- **Inspiration and Motivation:** Success stories from local entrepreneurs served as inspiration for the participants, boosting their ambitions and aspirations.
- **Networking Opportunities:** The presence of esteemed dignitaries and officials from various organizations provided ample opportunities for networking and connection building.
- **Skill Development:** The educational and mentoring components of the program contributed to the skill development of the participants, preparing them for their entrepreneurial journey.

November 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
26	27	28 Nashik 160	29 Ahmednagar 135	30 Jalgaon 156		

December 2023

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1 Dhule 149	2 Nandurbar 80
3	4 Mumbai 82	5 Mumbai Suburban 100	6	7	8	9
10	11	12 Nagpur 110	13	14 Amravati 200	15	16
17	18	19	20 Jalna 150	21 Chh. Sambhaji Nagar 180	22 Beed 90	23 Parbhani 100
24	25	26 Hingoli 90	27 Nanded 200	28 Latur 210	29 Dharashiv 190	30

January 2024

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2 Kolhapur 200	3 Satara 200	4 Pune 189	5	6 Palghar 190

Directorate of Industries, Maharashtra.
Compilation of all outreach events

7	8	9	10 Thane 100	11 Buldhana 100	12 Akola 250	13 Washim 50
14	15 Yavatmal 113	16 Wardha 250	17 Chandrapur 100	18 Gadchiroli 40	19 Bhandara 110	20 Gondia 100
21	22	23 Sangli 250	24 Sindhudurg 130	25 Raigad 250	26	27
28	29	30 Solapur 80	31			



Awareness Campaigns for the CMEGP scheme



Objectives:

CMEGP scheme helps give wings to the budding entrepreneurs in the State. This scheme helps generate income for entrepreneurs and employment for the individuals. The objective of this awareness drive is to disseminate information about the CMEGP scheme in both rural and urban areas. To create awareness about employment opportunities in rural and urban regions of the state by initiating new self-employment ventures, projects, micro, and small enterprises (with a project cost limited to Rs.50 lakhs). To consolidate geographically dispersed traditional artisans, rural and urban unemployed youths, and innovative/inventive pioneering initiatives, providing them with self-employment opportunities at their preferred locations, as much as possible. To educate individuals to enhance the earning capacity of potential traditional artisans, thereby contributing to the growth rate of rural and urban employment.

Type of Event Conducted:

District Industries Centres (DICs) and Khadi and Village Industries Board (KVIB) have organized awareness camps in close coordination with all implementing and supporting agencies across the state to popularize the CMEGP scheme and identify potential beneficiaries in rural, semi-urban, and urban areas. The focus of these awareness camps was primarily on special categories i.e., SC, ST, Ex-servicemen, Women, etc.

Activities undertaken during the awareness camps included:

- Publicity through banners, posters, hoardings, and press advertisements in local newspapers.
- Presentation by KVIB/DIC officials to the target groups explaining the scheme.
- Lead Bank Manager/Leading bank in the rural/urban areas provided a presentation.
- Distribution of sanction letters to CMEGP entrepreneurs.
- Press conferences were held to further spread the word.

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Compilation of all outreach events





Outcomes of the Event:

- The campaign effectively spread information about the CMEGP scheme in both rural and urban areas of the state, encouraging the initiation of new self-employment ventures, projects, micro, and small enterprises.
- It enabled wider dissemination of information about employment opportunities, particularly in rural and urban regions of the state.
- The awareness drive brought together geographically dispersed traditional artisans and unemployed youth, presenting them with prospects for self-employment.
- It assisted in enhancing the wage-earning capacity of prospective traditional artisans and unemployed youth by informing them about the CMEGP scheme.
- The event succeeded in throwing light on special categories like SC, ST, Ex-servicemen, and Women, thereby encouraging their participation in the scheme.
- Lastly, the press conferences and press advertisements in local newspapers improved the publicity of the scheme, reaching a wider audience.

Abbreviations

Sr. No.	Term	Terminology
1.	BRAP	Business Reform Action Plan
2.	DIC	District Industries Centre
3.	DPIIT	Department for Promotion of Industry and Internal Trade
4.	EoDB	Ease of Doing Business
5.	GoI	Government of India
6.	MAITRI	Maharashtra Industry Trade & Investment Facilitation Cell
7.	MIDC	Maharashtra Industrial Development Corporation
8.	UT	Union Territory

Annexures

IGNITE

S. No.	Workshop Location	Date	Number of Participants
1	Wardha	05 October 2023	250
2	Bhandara	06 October 2023	200
3	Gondia	07 October 2023	205
4	Nagpur	09 October 2023	459
5	Gadhchiroli	10 October 2023	154
6	Chandrapur	11 October 2023	295
7	Nashik	16 October 2023	301
8	Ahmednagar	14 October 2023	230
9	Jalgaon	13 October 2023	195
10	Dhule	12 October 2023	239
11	Nandurbar	11 October 2023	200
12	Washim	16 October 2023	229
13	Akola	17 October 23	228
14	Buldana	18 October 2023	250
15	Yavatmal	19 October 2023	276
16	Amravati	20 October 2023	249
17	Satara	21 October 2023	212
18	Solapur	23 October 2023	207
19	Kholapur	25 October 2023	217
20	Pune	26 October 2023	410
21	Thane	09 November 2023	178

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S. No.	Workshop Location	Date	Number of Participants
22	Palghar	04 November 2023	170
23	Raigad	08 November 2023	170
24	Ratnagiri	07 November 2023	247
25	Sindhudurg	06 November 2023	182
26	Mumbai	02 November 2023	176
27	Mumbai Sub-urban	01 November 2023	157
28	Beed	24 November 2023	165
29	Parbhani	5 December 2023	185
30	Jalna	7 December 2023	190
31	Hingoli	14 December 2023	195

GeM

S. No.	Workshop Location	Date	Number of Participants
1	Water Supply and Sanitation Department, Mumbai	12 th April 2023	22
2	Maharashtra Forest Department, Mumbai	20 th April 2023	31
3	BEST, Mumbai	21 st April 2023	56
4	Directorate of Industries Annual Conference, Nashik	24 th April 2023	35
5	Revenue Department, Mumbai	9 th May 2023	27
6	Pune Division (Virtual from Mumbai)	22 nd May 2023	35
7	Konkan Division (Virtual from Mumbai)	29 th May 2023	41
8	Nashik Division (Virtual from Mumbai)	5 th June 2023	32
9	Aurangabad Division (Virtual from Mumbai)	12 th June 2023	41
10	Rural Development & Panchayat Raj Department, Pune	14 th June 2023	35
11	Amravati Division (Virtual from Mumbai)	19 th June 2023	40
12	Nagpur Division (Virtual from Mumbai)	26 th June 2023	45
13	Urban Development Department, Mumbai	4 th July 2023	43
14	Social Justice & Special Assistance Department, Mumbai	7 th July 2023	34
15	Rural Development & Panchayat Raj Department, Mumbai	11 th July 2023	45
16	Tribal Development Department, Nashik	14 th July 2023	35
17	Integrated Child Development Scheme (ICDS), Belapur	18 th July 2023	15

Directorate of Industries, Maharashtra.
Compilation of all outreach events

S. No.	Workshop Location	Date	Number of Participants
18	Primary Education, Mumbai	20 th July 2023	32
19	Directorate of Municipal Administration, Mumbai	25 th July 2023	28
20	MSRTC, Mumbai	1 st August 2023	45
21	Public Health and Family Welfare Department, Mumbai	3 rd August 2023	42
22	Medical Education and Drugs Department, Mumbai	8 th August 2023	30
23	MAHA IT, Mumbai	10 th August 2023	22
24	Maharashtra State Police HQ, Mumbai	18 th August 2023	28
25	MCGM, Mumbai	29 th August 2023	30
26	DIC Office, Chembur	1 st September 2023	16
27	DC Office, Pune	7 th September 2023	70
28	DC Office, Aurangabad	8 th September 2023	78
29	NMC Office, Nashik	12 th September 2023	78
30	MSRTC Workshop, Aurangabad	12 th September 2023	48
31	Asiatic Library, Mumbai	11 th September 2023	63
32	DC Office, Beed	13 th September 2023	45
33	DC Office, Alibagh	15 th September 2023	134
34	DC Office, Nashik	22 nd September 2023	72
35	DC Office, Amravati	25 th September 2023	65
36	DC Office, Kolhapur	25 th September 2023	253
37	DC Office, Satara	26 th September 2023	56
38	DC Office, Akola	26 th September 2023	70
39	DC Office, Ratnagiri	27 th September 2023	104
40	DC Office, Washim	27 th September 2023	35
41	DC Office, Sangli	3 rd October 2023	45
42	DC Office, Yavatmal	3 rd October 2023	70
43	DC Office, Buldhana	4 th October 2023	66
44	PMC Office, Pune	6 th October 2023	24
45	DC Office, Nagpur	6 th October 2023	107
46	DC Office, Parbhani	6 th October 2023	87
47	DC Office, Hingoli	6 th October 2023	67

Directorate of Industries, Maharashtra.
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S. No.	Workshop Location	Date	Number of Participants
48	DC Office, Gondia	9th October 2023	70
49	DC Office, Bhandara	10th October 2023	62
50	Forest Rangers Campus, Chandrapur	11th October 2023	68
51	DC Office, Gadchiroli	12th October 2023	42
52	DC Office, Jalgaon	12th October 2023	70
53	DC Office, Nandurbar	12th October 2023	78
54	DC Office, Dhule	13th October 2023	254
55	DC Office, Nanded	16th October 2023	130
56	DC Office, Palghar	18th October 2023	70
57	MSRTC Division Office, Pune	6th October 2023	58
58	DC Office, Wardha	19 th October 2023	27
59	DIC Office, Thane	3 rd November 2023	62
60	Water Supply and Sanitation Department (WSSD), Mumbai	30 th November, 2023	19
61	State Election Commission, Maharashtra	5 th December, 2023	35
62	Directorate of Municipal Administration, Mumbai	8 th December 2023	50
63	Directorate of Health Services, Mumbai	12 th December 2023	14
64	Maharashtra Medical Goods Procurement Authority (MMGPA), Mumbai	12 th December 2023	12
65	Department of Labour, Mumbai	13 th December 2023	32
66	Maharashtra Housing and Area Development Authority (MHADA), Mumbai	13 th December 2023	35
67	Thane Municipal Corporation, Thane	14 th December 2023	11
68	Mumbai Metropolitan Region Development Authority (MMRDA), Mumbai	15 th December 2023	17
69	Kalyan Dombivli Municipal Corporation (KDMC)	18 th December 2023	28
70	Brihanmumbai Electric Supply and Transport Undertaking (BEST)	19 th December 2023	35
71	City and Industrial Development Corporation of Maharashtra Ltd (CIDCO)	19 th December 2023	17
72	Pune Municipal Corporation (PMC)	20 th December 2023	45
73	Pimpri Chinchwad Municipal Corporation (PCMC), Pune	22 nd December 2023	79
74	Social Justice & Special Assistance Department, Mumbai	22 nd December 2023	90
75	Maharashtra Pollution Control Board (MPCB), Mumbai	3 rd January 2023	14
76	State Information Commission, Mumbai	6 th January 2023	11

Directorate of Industries, Maharashtra.
Compilation of all outreach events

S. No.	Workshop Location	Date	Number of Participants
77	Maharashtra Industrial Development Corporation (MIDC), Mumbai	12 th January 2023	21
78	Women and Child Development Department, Mumbai	19 th January 2023	14
79	Commissioner of Tribal Development, Nashik	23 rd January 2023	30
80	Maharashtra Small Scale Industries Development Corporation (MSSIDC), Mumbai	30 th January 2023	12

GeM Vendor Onboarding

S. No.	Workshop Location	Date	Number of Participants
1	Maharashtra Industry Expo (MahaIndX – 2023) – CIDCO Convention Centre	1 st June 2023	120
2	Thane Small Scale Industry Association, Thane	24 th August 2023	45
3	Chamber of Small Industry Association, Thane	25 th August 2023	62
4	Textile Development Foundation, Sholapur	6 th November 2023	27
5	Defense Expo, Pune	24 th February 2023	160
6	District Investor Level Summit, Nashik	13 th March 2023	130

Export and ODOP

S. No.	Workshop Location	Date	Number of Participants
1	Beed	19 th September 2022	101
2	Nandurbar	20 th September 2022	101
3	Ahmednagar	20 th September 2022	58
4	Solapur	21 st September 2022	128
5	Dhule	22 nd September 2022	80
6	Nashik	22 nd – 23 rd September 2022	170
7	Aurangabad	22 nd – 23 rd September 2022	225
8	Parbhani	23 rd September 2022	165

Directorate of Industries, Maharashtra.
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S. No.	Workshop Location	Date	Number of Participants
9	Jalna	23 rd September 2022	140
10	Nagpur	23 rd – 24 th September 2022	163
11	Yavatmal	24 th September 2022	120
12	Bhandara	26 th September 2022	100
13	Alibaug	26 th September 2022	218
14	Palghar	26 th -27 th September 2022	200
15	Washim	27 th September 2022	122
16	Buldhana	27 th September 2022	94
17	Hingoli	27 th September 2022	158
18	Latur	27 th -28 th September 2022	229
19	Sangli	28 th September 2022	87
20	Amravati	28 th – 29 th September 2022	160
21	Pune	28 th – 29 th September 2022	280
22	Mumbai City	28 th – 29 th September 2022	199
23	Osmanabad	28 th September 2022	261
24	Nanded	29 th -30 th September 2022	238
25	Kolhapur	29 th -30 th September 2022	136
26	Jalgaon	29 th -30 th September 2022	170
27	Satara	29 th September 2022	120

Directorate of Industries, Maharashtra.
Compilation of all outreach events

S. No.	Workshop Location	Date	Number of Participants
28	Akola	29 th -30 th September 2022	108
29	Thane	29 th - 30 th September 2022	246
30	Gadchiroli	11 th October 2022	63
31	Wardha	11 th October 2022	200
32	Sindhudurg	12 th October 2022	115
33	Mumbai Suburban	12 th - 13 th October 2022	152

EODB

S. No.	Workshop Location	Date	Number of Participants
1.	Jalgaon	06 January 2023	94
2.	Akola	06 January 2023	75
3.	Dhule	07 January 2023	60
4.	Amravati	07 January 2023	78
5.	Nandurbar	09 January 2023	62
6.	Yavatmal	09 January 2023	65
7.	Nashik	10 January 2023	103
8.	Washim	10 January 2023	97
9.	Ahmednagar	11 January 2023	105
10.	Buldhana	11 January 2023	98
11.	Nagpur	14 January 2023	119
12.	Aurangabad	14 January 2023	76
13.	Jalna	14 January 2023	64
14.	Bhandara	16 January 2023	55
15.	Parbhani	16 January 2023	99
16.	Gondia	17 January 2023	46
17.	Hingoli	17 January 2023	55
18.	Gadhchiroli	18 January 2023	55
19.	Nanded	18 January 2023	55

Directorate of Industries, Maharashtra.
Compilation of all outreach events

S. No.	Workshop Location	Date	Number of Participants
20.	Chandrapur	19 January 2023	36
21.	Latur	19 January 2023	131
22.	Wardha	20 January 2023	96
23.	Osmanabad	20 January 2023	97
24.	Beed	21 January 2023	39
25.	Kolhapur	24 January 2023	89
26.	Sangli	24 January 2023	62
27.	Solapur	25 January 2023	68
28.	Satara	27 January 2023	254
29.	Pune	28 January 2023	34
30.	Sindhudurg	28 January 2023	48
31.	Ratnagiri	30 January 2023	55
32.	Raigad	31 January 2023	71
33.	Thane	31 January 2023	71
34.	Palghar	31 January 2023	71

Maha60

Sr No.	District	Event Date	Number of Participants
1	Nashik	Tuesday, 28 November, 2023	160
2	Ahmednagar	Wednesday, 29 November, 2023	135
3	Jalgaon	Thursday, 30 November, 2023	156
4	Dhule	Friday, 1 December, 2023	149
5	Nandurbar	Saturday, 2 December, 2023	80
6	Mumbai	Monday, 4 December, 2023	82
7	Mumbai Suburban	Tuesday, 5 December, 2023	100
8	Nagpur	Tuesday, 12 December, 2023	110
9	Amravati	Thursday, 14 December, 2023	200
10	Jalna	Wednesday, 20 December, 2023	150
11	Chhatrapati Sambhajnagar	Thursday, 21 December, 2023	180
12	Beed	Friday, 22 December, 2023	90

Directorate of Industries, Maharashtra.
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13	Parbhani	Saturday, 23 December, 2023	100
14	Hingoli	Tuesday, 26 December, 2023	90
15	Nanded	Wednesday, 27 December, 2023	200
16	Latur	Thursday, 28 December, 2023	210
17	Dharashiv	Friday, 29 December, 2023	190
18	Kolhapur	Tuesday, 2 January, 2024	200
19	Satara	Wednesday, 3 January, 2024	200
20	Pune	Thursday, 4 January, 2024	189
21	Palghar	Saturday, 6 January, 2024	190
22	Thane	Wednesday, 10 January, 2024	100
23	Buldhana	Thursday, 11 January, 2024	100
24	Akola	Friday, 12 January, 2024	250
25	Washim	Saturday, 13 January, 2024	50
26	Yavatmal	Monday, 15 January, 2024	113
27	Wardha	Tuesday, 16 January, 2024	250
28	Chandrapur	Wednesday, 17 January, 2024	100
29	Gadchiroli	Thursday, 18 January, 2024	40
30	Bhandara	Friday, 19 January, 2024	110
31	Gondia	Saturday, 20 January, 2024	100
32	Sangli	Tuesday, 23 January, 2024	250
33	Sindhudurg	Wednesday, 24 January, 2024	130
34	Raigad	Thursday, 25 January, 2024	250
35	Solapur	Tuesday, 30 January, 2024	80
36	Ratnagiri	Saturday, 3 February, 2024	160